

Invoice Finance - Case Study

How One Shopfitting Business Unlocked \$187K TO KEEP JOBS MOVING

The Challenge

A Sydney-based shopfitting company was mid-way through several fast-paced retail projects when things started to bottleneck.

Multiple large clients were dragging their feet on payments, with **\$220,000 in invoices outstanding**. Meanwhile, **\$95,000 was due** to subcontractors and suppliers who needed to be paid now.

With projects stacking up and cash flow tightening, the business was on the verge of delays that could damage client relationships and future contracts.

The Fix

A trades specialist broker stepped in with a **fast-turnaround invoice finance solution**, releasing **85 percent of their unpaid invoices** in under 48 hours.

To protect the business even further, they added **trade credit insurance** to cover against any client defaults.

The Result

- **\$187,000** in working capital released instantly
- Subbies and suppliers **paid on time**
- **No project delays**
- When one client missed payment, **insurance kicked in**
- The finance facility was cleared when clients paid, with **no long-term debt** left behind

Why It Worked

This wasn't a loan. It was a flexible, low-risk cash flow boost tied directly to work already completed.

The business kept its promises, protected its cash flow, and moved forward without the usual stress. Allowing them to now accept larger jobs they previously couldn't afford to take on.

Want the full breakdown and details?

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